

# CURRICULUM VITAE

ANDREW M. COLMAN

## Personal information

**Date of birth:** 8 January 1944 (Johannesburg)  
**Nationality:** British  
**Address:** School of Psychology, University of Leicester, Leicester LE1 7RH, UK  
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**Home web page:** <http://www2.le.ac.uk/departments/npb/people/amc>  
**Current position:** Professor of Psychology, University of Leicester

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## Qualifications

2016 Fellow of the Higher Education Academy (FHEA)  
 1988 Chartered Psychologist (CPsychol)  
 1984 Elected Fellow (FBPsS) of the British Psychological Society  
 1979 PhD Psychology, Rhodes University (thesis title: “Abstract and Lifelike Experimental Games”)  
 1968 MA Psychology, University of Cape Town (thesis title: “Personality and Attitude Change Through Normative Pressure”)  
 1965 BA (Hons) Psychology, First Class, University of Cape Town  
 1964 BA Combined Studies, with distinction in African Languages, University of Cape Town  
 1961 Hoër Taalbond (bilingual certificate), Suid-Afrikaanse Akademie vir Wetenskap en Kuns (South African Academy of Science and Arts)  
 1961 Matriculation, First Class, Hilton College

**Languages:** English (native), Afrikaans (fluent), German, Dutch, French (some), Xhosa (studied at university but in abeyance)

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## Research interests

Judgment and decision making; Game theory; Experimental games; Cooperative reasoning; Evolution of cooperation; Psychometrics.

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## Positions held

2000– Professor of Psychology, University of Leicester  
 1984–00 Reader in Psychology, University of Leicester  
 1970–84 Lecturer in Psychology, University of Leicester  
 1969–70 Lecturer in Psychology, Rhodes University  
 1967–68 Junior Lecturer in Psychology, University of Cape Town

- 1966 Graduate Teaching Assistant in Psychology, University of Cape Town  
 1965 Demonstrator in Psychology University of Cape Town  
 1961–62 News Reporter, *The Sunday Times* (Johannesburg)
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### Awards and distinctions

- Featured Author 2017, *Oxford Reference*, Science and Technology, January 2017  
 Certificate of Outstanding Contribution in Reviewing, *Journal of Theoretical Biology*, May 2015  
 Guest Editor with Briony D. Pulford, *Games* (Vol 6, No. 6, December 2015), special issue on “Psychological Aspects of Strategic Choice”  
 Superstar of the Year 2014 for Medicine, Biological Sciences and Psychology, awarded by the University of Leicester Students’ Union.  
 The *Oxford Dictionary of Psychology* was included in *The Independent* Top Ten Psychology Book Chart (10 November 2006, p. 29), and is frequently top of Amazon psychology bestsellers lists. On 04 October 2013 it was ranked 354 out of all 11.5 million books in the Amazon.co.uk database.  
 Tarrant, C., Dixon-Woods, M., Colman, A. M., & Stokes, T. (2010) shortlisted by the Royal College of General Practitioners for the Research Paper of the Year Award 2010.  
 Guest Editor, *Journal of Economic Psychology* (Vol. 27, No. 3, 2006), special issue on research inspired by the Nobel laureate Thomas C. Schelling  
 Auber Bequest Award, Royal Society of Edinburgh (2005)  
 Academician of Social Sciences (AcSS), elected by the Academy of Social Sciences (2004)  
 Outstanding Reference Source Award, American Library Association, for *A Dictionary of Psychology* (2002)  
 Citation of Excellence for a research article by Colman and Stirk (1998), *ANBAR Electronic Intelligence* (1998)  
*Facts, Fallacies and Frauds in Psychology* listed in Unwin Hyman *Academic Bestsellers* list, 1989, HarperCollins *Academic Bestsellers* list, 1991.  
*What is Psychology? The Inside Story* listed on the Unwin Hyman *Academic Bestsellers* list (1989), the HarperCollins *Academic Bestsellers* list (1991), and the Routledge *Bestselling Backlist* (1991)  
 Short story writing prize, *The Independent Magazine*, (1 October 1988)  
 Bassett-Smith Memorial Science Prize (1961)  
 First prize, Natal British Settlers’ Council essay competition (1961)
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### Research grants

- Tarrant, C., Colman, A. M., Chattoe-Brown, E., Jenkins, D., Perera, N., & Mehtar, S. (2017–18). £246,672 (£204,717 FEC) awarded by the Economic and Social Research Council to study “Antimicrobial resistance as a social dilemma: Approaches to reducing broad-spectrum antibiotic use in acute medical patients internationally” (Grant No. ES/P004784/1)  
 Pulford, B. D., Colman, A. M., & Frosch, C. A. (2016–21). £10,000 awarded by the Leicester Judgment and Decision Making Endowment Fund for the “LJDME Sluckin Studentship Award” (Grant No. PRJ RM56J0002)  
 Pulford, B. D., Colman, A. M., & Frosch, C. A. (2016–18). £26,039 (£134,293 FEC) awarded by the Leicester Judgment and Decision Making Endowment Fund to study

- “Comparisons, Confidence, and Causality in Decision Making” (Grant No. PRJ RM56J0001)
- Pulford, B. D. & Colman, A. M. (2011–16). £100,000 (247,822 FEC) awarded by the Leicester Judgment and Decision Making Endowment Fund to study “Coordination, Judgment, and Decision Making” (Grant No. RM43G0176).
- Gold, N., Colman, A. M., & Pulford, B. D. (2010–12). £125,151 (£151,217 FEC) awarded by the Arts and Humanities Research Council for a study of “Framing Effects in Ethical Dilemmas”. (Grant No. AH/H001158/1)
- Colman, A. M., & Pulford, B. D. (2009–10). £7,272 awarded by the Nuffield Foundation Social Sciences Small Grants Scheme for a study of “Evolution of Cooperation Through Similarity Recognition”. (Grant No. SGS/36129)
- Colman, A. M., & Gillett, R. T. (2006). £24,980 awarded by the Department of Innovation, Universities & Skills Science Research Investment Fund (SRIF) for refurbishing a judgment and decision laboratory.
- Colman, A. M. (2005–06). £2,600 awarded by the Royal Society of Edinburgh to study “Evolution of Cooperation Through Coordinated Turn-Taking”. (Grant No. 43025)
- Baker, R., Mellon, J., Colman, A. M., Steward, W., Kockelbergh, R., Sinfield, P., Tarrant, C., Crosbee, L., & Sproston, K. (2004–07). £347,291 awarded by the NHS Service Delivery and Organisation National R&D Programme for research into “Prostate Cancer Care: Improving Measures of the Patient Experience”. (Grant No. SDO/77/2004)
- Colman, A. M., & al-Nowaihi, A. (2004–05). £12,054 awarded by the British Academy Larger Research Grants Scheme to study “Cooperation in Multi-Player Minimal Social Situations: An Experimental Investigation”. (Grant No. LRG-37265)
- Colman, A. M. (2004). £532 awarded by the Royal Society to contribute to “FUR XI: 11th International Conference on the Foundations and Applications of Utility, Risk and Decision Theory”, 30 June to 3 July 2004. (University code RM43022)
- Colman, A. M., Pulford, B. D., & Bolger, F. (2003–05). £121,563 awarded by the Economic and Social Research Council for research into “Confidence in Interactive Decisions”. (Grant No. RES-000-23-0154) [The research output of this grant was rated “Outstanding” by all three independent rapporteurs in the ESRC’s research quality evaluation, 28 April 2006]
- Bacharach, M., Colman, A. M., & Gambetta, D. (1994–97). £98,990 awarded by the Economic and Social Research Council for research into “Framing, Salience and Product Images” (theoretical and experimental research into framing effects in multi-attribute decisions and games). (Grant No. L122-25-1002) [The research output of this grant was rated “Outstanding” by all three independent rapporteurs in the ESRC’s research quality evaluation, 19 February 1998]
- Colman, A. M. (1995–96). £15,314 awarded by BEM Research for “Psychometric Evaluation of Attitudes Towards Services”. (Grant No. M71)
- Colman, A. M. & Norris, C. E. (1994–95). £12,437 awarded by BEM Research for “Measurement of Perceived Quality and Impact in Relation to Services”. (Grant No. K38)
- Colman, A. M. & Norris, C. E. (1993–94). £10,000 awarded by BEM Research for investigations of “Factors Affecting Attitudes Towards Services”. (Grant No. M88)
- Colman, A. M. (1988–89). £7,500 awarded by the Independent Broadcasting Authority for research into “Properties of Television Programmes Affecting Recall and Recognition of Accompanying Commercials”. (Grant No. LE27)
- Colman, A. M. (1987:). £5,000 awarded by the Independent Broadcasting Authority for an experimental investigation into “The Effects of Schedule Variety on Arousal and Attitudes Towards Television Violence”. (Grant No. LE22)

- Sluckin, W., Colman, A. M., & Hargreaves, D. (1983–85). £16,720 awarded by the Economic and Social Research Council (then the Social Science Research Council) for a project on “Development and Change in Everyday Likes and Dislikes”. (Grant No. C-00-23-0085)
- Colman A. M. (1967). SAR500 awarded by the Council for Scientific and Industrial Research (CSIR) for “The Development of a Unidimensional Scale to Measure Attitudes Towards Africans”. (Grant No. CS.PS.11)
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## Publications

### Articles in refereed journals

- Pulford, B. D., Colman, A. M., Lawrence, C. L., & Krockow, E. M. (2017). Reasons for cooperating in repeated interactions: Social value orientations, fuzzy traces, reciprocity, and activity bias. *Decision*, *4*(2), 102–122. <http://dx.doi.org/10.1037/dec0000057>
- Krockow, E. M., Colman, A. M., & Pulford, B. D. (2016a). Cooperation in repeated interactions: A systematic review of Centipede game experiments, 1992–2016. *European Review of Social Psychology*, *27*(1), 231–282. doi:10.1080/10463283.2016.1249640
- Krockow, E. M., Colman, A. M., & Pulford, B. D. (2016b). Exploring cooperation and competition in the Centipede game through verbal protocol analysis. *European Journal of Social Psychology*, *46*(6), 746–761. doi:10.1002/ejsp.2226
- Colman, A. M. (2016). Race differences in IQ: Hans Eysenck’s contribution to the debate in the light of subsequent research. *Personality and Individual Differences*, *103*, 182–109. doi:10.1016/j.paid.2016.04.050
- Colman, A. M., & Frosch, C. A. (2016). Hans Eysenck and the Jewish question: Genealogical investigations. *Personality and Individual Differences*, *103*, 195–199. doi:10.1016/j.paid.2016.04.006 [Discussed by R. D. Buchanan, Commentary on “Hans Eysenck and the Jewish Question: Genealogical Investigations” — by Andrew M. Colman and Caren A. Frosch, *Personality and Individual Differences*, 2016, *103*, 200–202]
- Pulford, B. D., Krockow, E. M., Colman, A. M., & Lawrence, C. L. (2016). Social value induction and cooperation in the Centipede game. *PLOS ONE*, *11*(3), 1–21. e0152352. doi:10.1371/journal.pone.0152352
- Colman, A. M., & Pulford, B. D. (2015). Psychology of game playing: Introduction to a special issue. *Games*, *6*, 677–684. doi:10.3390/g6040677
- Gold, N., Pulford, B. D., & Colman, A. M. (2015). Do as I say, don’t do as I do: Differences in moral judgments do not translate into differences in decisions in real-life trolley problems. *Journal of Economic Psychology*, *47*, 50–61. doi:10.1016/j.joep.2015.01.001
- Krockow, E. M., Pulford, B. D., & Colman, A. M. (2015). Competitive Centipede games: Zero-end payoffs and payoff inequality deter reciprocal cooperation. *Games*, *6*(3), 262–272. doi:10.3390/g6030262
- Rapoport, A., Seale, D. A., & Colman, A. M. (2015). Is tit-for-tat the answer? On the conclusions drawn from Axelrod’s tournaments. *PLOS ONE*, *10*(7), 1–11, e0134128. doi:10.1371/journal.pone.0134128
- Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2014). Explaining strategic coordination: Cognitive hierarchy theory, strong Stackelberg reasoning, and team reasoning. *Decision*, *1*(1), 35–58. doi:10.1037/dec0000001 [Discussed in J. I. Krueger (2013, June 30), Prosper with projection, *Psychology Today*, 1–6]

- Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2014). Multi-heuristic strategy choice: Response to Krueger. *Decision*, *1*(1), 62–63. doi:10.1037/dec0000003
- Gold, N., Colman, A. M., & Pulford, B. D. (2014). Cultural differences in responses to real-life and hypothetical trolley problems. *Judgment and Decision Making*, *9*(1), 65–76.
- Gold, N., Pulford, B. D., & Colman, A. M. (2014). The outlandish, the realistic, and the real: Contextual manipulation and agent role effects in trolley problems. *Frontiers in Psychology: Cognitive Science*, *5*, 35, 1–9. doi:10.3389/fpsyg.2014.00035 [Reprinted in S. Elqayam & D. E. Over (Eds.). (2016). *From is to ought: The place of normative models in the study of human thought* (pp. 178–187). Lausanne: Frontiers Media.]
- Pulford, B. D., Colman, A. M., & Lawrence, C. L. (2014). Strong Stackelberg reasoning in symmetric games: An experimental replication and extension. *PeerJ*, *2*, e263, 1–30. doi:10.7717/peerj.263
- Gold, N., Pulford, B. D., & Colman, A. M. (2013). Your money or your life: Comparing judgements in trolley problems involving economic and emotional harms, injury and death. *Economics and Philosophy*, *29*, 213–233. doi:10.1017/S0266267113000205
- Colman, A. M., Browning, L., & Pulford, B. D. (2012). Spontaneous similarity discrimination in the evolution of cooperation. *Journal of Theoretical Biology*, *299*, 162–171. doi:10.1016/j.jtbi.2011.05.022
- Colman, A. M., & Pulford, B. D. (2012). Problems and pseudo-problems in understanding cooperation in social dilemmas. *Psychological Inquiry*, *23*, 39–47. doi:10.1080/1047840X.2012.658003
- Colman, A. M., Körner, T. W., Musy, O., & Tazdait, T. (2011). Mutual support in games: Some properties of Berge equilibria. *Journal of Mathematical Psychology*, *55*, 166–175. doi:10.1016/j.jmp.2011.02.001
- Gold, N., Colman, A. M., & Pulford, B. D. (2011). Normative theory in decision making and moral reasoning. *Behavioral and Brain Sciences*, *34*, 256–257. doi:10.1017/S0140525X11000495
- Colman, A. M., Pulford, B. D., Omtzigt, D., & al-Nowaihi, A. (2010). Learning to cooperate without awareness in multiplayer minimal social situations. *Cognitive Psychology*, *61*, 201–227. doi:10.1016/j.cogpsych.2010.05.003
- Tarrant, C., Dixon-Woods, M., Colman, A. M., & Stokes, T. (2010). Continuity and trust in primary care: A qualitative study informed by game theory. *Annals of Family Medicine*, *8*, 440–446. doi:10.1370/afm.1160 [Shortlisted by the Royal College of General Practitioners for the Research Paper of the Year Award 2010]
- Colman, A. M., & Browning, L. (2009). Evolution of cooperative turn-taking. *Evolutionary Ecology Research*, *11*, 949–963. [Reported extensively in the press, including *Le Scienza* (Italian edition of *Scientific American*), July 10, 2009, and *Yes Mag* (Canadian science magazine for kids), Nov/Dec 2009, No. 73, p. 5]
- Liu, H.-H., & Colman, A. M. (2009). Ambiguity aversion in the long run: Repeated decisions under risk and uncertainty. *Journal of Economic Psychology*, *30*, 277–284. doi:10.1016/j.joep.2009.02.001
- Sinfield, P., Baker, R., Camosso-Stefinovic, J., Colman, A. M., & Tarrant, C., Mellon, J. K., Steward, W., Kockelbergh, R., & Agarwal, S. (2009). Men's and carers' experiences of care for prostate cancer: A narrative literature review. *Health Expectations*, *12*, 301–312.
- Sinfield, P., Baker, R., Tarrant, C., Agarwal, S., Colman, A. M., Steward, W., Kockelbergh, R., & Mellon, J. K. (2009). The Prostate Care Questionnaire for Carers (PCQ-C): Reliability, validity and acceptability. *BMC Health Services Research*, *9*, 229.
- Tarrant, C., Baker, R., Colman, A. M., Sinfield, P., Agarwal, S., Mellon, J. K., Steward, W., & Kockelbergh, R. (2009). The Prostate Care Questionnaire for Patients (PCQ-P): Reliability, validity and acceptability. *BMC Health Services Research*, *9*, 199.

- Bolger, F., Pulford, B. D., & Colman, A. M. (2008). Market entry decisions: Effects of absolute and relative confidence. *Experimental Psychology*, *55*, 113–120. doi:10.1027/1618-3169.55.2.113
- Colman, A. M., Pulford, B. D., & Rose, J. (2008). Collective rationality in interactive decisions: Evidence for team reasoning. *Acta Psychologica*, *128*, 387–397. doi:10.1016/j.actpsy.2007.08.003 [Target article]
- Colman, A. M., Pulford, B. D., & Rose, J. (2008). Team reasoning and collective rationality: Piercing the veil of obviousness. *Acta Psychologica*, *128*, 409–412. doi:10.1016/j.actpsy.2008.04.001 [Reply to commentaries]
- Pulford, B. D., & Colman, A. M. (2008). Size doesn't really matter: Ambiguity aversion in Ellsberg urns with few balls. *Experimental Psychology*, *55*, 31–37. doi:10.1027/1618-3169.55.1.31
- Tarrant, C., Colman, A. M., & Stokes, T. (2008). Past experience, “shadow of the future”, and patient trust: A cross-sectional survey. *British Journal of General Practice*, *58*, 780–783. doi:10.3399/bjgp08X342615
- Colman, A. M. (2007). Love is not enough: Other-regarding preferences cannot explain payoff dominance in game theory. *Behavioral and Brain Sciences*, *30*, 22–23. doi:10.1017/S0140525X07000659
- Colman, A. M., Pulford, B. D., & Bolger, F. (2007). Asymmetric dominance and phantom decoy effects in games. *Organizational Behavior and Human Decision Processes*, *104*, 193–206. doi:10.1016/j.obhdp.2007.03.001
- Pulford, B. D., & Colman, A. M. (2007). Ambiguous games: Evidence for strategic ambiguity aversion. *Quarterly Journal of Experimental Psychology*, *60*, 1083–1100. doi:10.1080/17470210600866354
- Rose, J., & Colman, A. M. (2007). Collective preferences in strategic decisions. *Psychological Reports*, *101*, 803–815. doi:10.2466/PR0.101.3.803-815
- Colman, A. M. (2006). Thomas C. Schelling's psychological decision theory: Introduction to a special issue. *Journal of Economic Psychology*, *27*, 603–608. doi:10.1016/j.joep.2006.06.002
- Browning, L., & Colman, A. M. (2004). Evolution of coordinated alternating reciprocity in repeated dyadic games. *Journal of Theoretical Biology*, *229*, 549–557. doi:10.1016/j.jtbi.2004.04.032
- Tarrant, C., Stokes, T., & Colman, A. M. (2004). Models of the medical consultation: Opportunities and limitations of a game theory perspective. *Quality & Safety in Health Care*, *13*, 461–466. doi:10.1136/qshc.2003.008417 [Discussed in G. Elwyn, “The Consultation Game”, *Quality & Safety in Health Care*, *13*, 2004, pp. 415–416]
- Colman, A. M. (2003). Beyond rationality: Rigor without mortis in game theory. *Behavioral and Brain Sciences*, *26*, 180–198. doi:10.1017/S0140525X0350005X [Reply to commentaries]
- Colman, A. M. (2003). Cooperation, psychological game theory, and limitations of rationality in social interaction. *Behavioral and Brain Sciences*, *26*, 139–153. doi:10.1017/S0140525X03000050 [Target article]
- Colman, A. M. (2003). Depth of strategic reasoning in games. *Trends in Cognitive Sciences*, *7*, 2–4. doi:10.1016/S1364-6613(02)00006-2
- Norris, C. E., Colman, A. M., & Aleixo, P. A. (2003). Selective exposure to television programmes and advertising effectiveness. *Applied Cognitive Psychology*, *17*, 596–606. doi:10.1002/acp.892
- Colman, A. M. (2001). Defining issues. *The Psychologist*, *14*, 650–652.

- Moss, G., & Colman, A. M. (2001). Choices and preferences: Experiments on gender differences. *Journal of Brand Management*, 9, 89–98. [Discussed in C. Cooper, “You’ve Got Male”, *People Management*, 6 December 2001, pp. 42–43]
- Norris, C. E., Colman, A. M., & Aleixo, P. A. (2001). Context effects of cognitively involving, entertaining and enjoyable television programmes on two types of advertisements. *Social Psychological Review*, 3(1), 4–32.
- Preston, C. C., & Colman, A. M. (2000). Optimal number of response categories in rating scales: Reliability, validity, discriminating power, and respondent preferences. *Acta Psychologica*, 104, 1–15. doi:10.1016/S0001-6918(99)00050-5
- Colman, A. M., & Stirk, J. A. (1999). Singleton bias and lexicographic preferences among equally valued alternatives. *Journal of Economic Behavior & Organization*, 40, 337–351. doi:10.1016/S0167-2681(99)00058-X
- Colman, A. M. (1998). Modelling imitation with sequential games. *Behavioral and Brain Sciences*, 21, 686.
- Colman, A. M., & Stirk, J. A. (1998). Stackelberg reasoning in mixed-motive games: An experimental investigation. *Journal of Economic Psychology*, 19, 279–293.
- Colman, A. M. (1997). Salience and focusing in pure coordination games. *Journal of Economic Methodology*, 4, 61–81.
- Colman, A. M., & Bacharach, M. (1997). Payoff dominance and the Stackelberg heuristic. *Theory and Decision*, 43, 1–19.
- Colman, A. M., Norris, C. E., & Preston, C. C. (1997). Comparing rating scales of different lengths: Equivalence of scores from 5-point and 7-point scales. *Psychological Reports*, 80, 355–362.
- Colman, A. M., & Wilson, J. C. (1997). Antisocial personality disorder: An evolutionary game theory analysis. *Legal and Criminological Psychology*, 2, 23–34. [Discussed in R. Matthews (1997), “Game Theory Backs Crackdown on Petty Crime”, *New Scientist*, 154(2078), 18; “La Fureur de Vivre: La Théorie des Jeux Appliquée au Comportement des Délinquants”, *Pour la Science: Édition Française de Scientific American*, 239, September 1997, p. 21]
- Corston, R., & Colman, A. M. (1997). Modality of communication and recall of health-related information. *Journal of Health Psychology*, 2, 185–194.
- Morrison, L. J., Colman, A. M., & Preston, C. C. (1997). Mystery customer research: Cognitive processes affecting accuracy. *Journal of the Market Research Society*, 39, 349–361.
- Pulford, B. D., & Colman, A. M. (1997). Overconfidence: Feedback and item difficulty effects. *Personality and Individual Differences*, 23, 125–133.
- Colman, A. M. (1996). Teaching presentation skills to undergraduates: Students’ evaluations of a workshop course. *Psychology Teaching Review*, 5(2), 75–82.
- Colman, A. M., Blackmore, S., Morris, R. L., Wiseman, R., & French, C. C. (1996). Is the spirit willing? A pentologue on parapsychology. *The Psychologist*, 9, 361–363.
- Corston, R., & Colman, A. M. (1996). Gender and social facilitation effects on computer competence and attitudes toward computers. *Journal of Educational Computing Research*, 14, 171–183.
- Mackay, R. D., & Colman, A. M. (1996). Equivocal rulings on expert psychological and psychiatric evidence: Turning a muddle into a nonsense. *Criminal Law Review*, 88–95. [Cited by Lord Goff of Chieveley in the Privy Council Appeal judgment *Luc Thiet Thuan v. R.*, delivered 26 March 1996]
- Norris, C. E., & Colman, A. M. (1996). Context effects of radio programming on cognitive processing of embedded advertisements. *Applied Cognitive Psychology*, 10, 473–486.

- Pulford, B. D., & Colman, A. M. (1996). Overconfidence, base rates and outcome positivity/negativity of predicted events. *British Journal of Psychology*, 87, 431–445.
- Colman, A. M. (1995). Prisoner's Dilemma, Chicken, and mixed-strategy evolutionary equilibria. *Behavioral and Brain Sciences*, 18, 550–551.
- Colman, A. M., Dhillon, D., & Coulthard, B. (1995). A bibliometric evaluation of the research performance of British university politics departments: Publications in leading journals. *Scientometrics*, 32, 49–66.
- Colman, A. M., & Mackay, R. D. (1995). Psychological evidence in court: Legal developments in England and the United States. *Psychology Crime & Law*, 1, 261–268.
- Colman, A. M., Wober, J. M., & Norris, C. E. (1995). Sight bites: A study of viewers' impressions of corporate logos in the communications industry. *Journal of the Market Research Society*, 37, 405–415.
- Norris, C. E., & Colman, A. M. (1994). Effects of entertainment and enjoyment of television programs on perception and memory of advertisements. *Social Behavior and Personality*, 22, 365–376.
- Colman, A. M., & Mackay, R. D. (1993). Legal issues surrounding the admissibility of expert psychological and psychiatric testimony. *Issues in Criminological and Legal Psychology*, 20, 46–50. [Abstract published in *The British Psychological Society 1992 Abstracts*, p. 49]
- Norris, C. E., & Colman, A. M. (1993). Context effects on memory for television advertisements. *Social Behavior and Personality*, 21, 279–296. [Discussed in “Just the blend the viewers like” by Alison Utley, *The Times Higher Education Supplement*, 24 December 1993, p. 2]
- Colman, A. M. (1992). Arguments against proportional representation. *Politics Review*, 2(2), 14–15.
- Colman, A. M., Garner, A. B., & Jolly, S. (1992). Research performance of United Kingdom university psychology departments. *Studies in Higher Education*, 17, 97–104.
- Colman, A. M., Grant, S. P., & Henderson, E. (1992). Performance of British university psychology departments according to publications in BPS journals. *Current Psychology: Research and Reviews*, 11, 360–368.
- Norris, C. E., & Colman, A. M. (1992). Context effects on recall and recognition of magazine advertisements. *Journal of Advertising*, 21(3), 37–46.
- Colman, A. M. (1991). Are there theories at the bottom of his jargon? *The Psychologist*, 4, 494–495.
- Colman, A. M. (1991). Crowd psychology in South African murder trials. *American Psychologist*, 46, 1071–1079.
- Colman, A. M. (1991). Psychological evidence in South African murder trials. *The Psychologist*, 4, 482–486.
- Colman, A. M. (1991). Unreliable peer review: Causes and cures of human misery. *Behavioral and Brain Sciences*, 14, 141–142.
- Mackay, R. D., & Colman, A. M. (1991). Excluding expert evidence: A tale of ordinary folk and common experience. *Criminal Law Review*, 801–810.
- Coleman, A. A., Colman, A. M., & Thomas, R. M. (1990). Cooperation without awareness: A multiperson generalization of the minimal social situation. *Behavioral Science*, 35, 115–121.
- Colman, A. M. (1986). Rejoinder to Gillett. *British Journal of Mathematical and Statistical Psychology*, 39, 87–89.
- Colman, A. M., Best, W. M., & Austen, A. J. (1986). Familiarity and liking: Direct tests of the preference-feedback hypothesis. *Psychological Reports*, 58, 931–938.
- Colman, A. M. (1984). Author's correction. *Sociology*, 18, 100.



- Colman, A. M. (1984). Operant conditioning and natural selection. *Behavioral and Brain Sciences*, 7, 684–685.
- Colman, A. M. (1984). The weak Borda effect and plurality-majority disagreement. *British Journal of Mathematical and Statistical Psychology*, 37, 288–292.
- Colman, A. M. (1983). Attitudes of British police officers: A rejoinder. *Sociology*, 17, 388–391.
- Hargreaves, D. J., Colman, A. M., & Sluckin, W. (1983). The attractiveness of names. *Human Relations*, 36, 393–402. [Also reported in “Name- Dropping” (1983), *New Society*, 64(1075), 474]
- Colman, A. M. (1982). Manuscript evaluation by journal referees and editors: Randomness or bias? *Behavioral and Brain Sciences*, 5, 205–206.
- Colman, A. M., & Gorman, L. P. (1982). Conservatism, dogmatism, and authoritarianism in British police officers. *Sociology*, 16, 1–11. [Also reported in *The Times*, 24 September 1981, and elsewhere]
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### Conference and workshop papers and talks

- Colman, A. M. (2016, 16 September). Why do players cooperate in Centipede games? ESRC Network for Integrated Behavioural Science (NIBS), University of Warwick.
- Colman, A. M. (2016, 12 June). Cheltenham Science Festival, 7–12 June 2016, Panel discussion with Liv Boeree (world's top-ranked female poker player and first-class graduate in physics with astrophysics) and Robert Matthews (Visiting Professor of Mathematics at Aston University) on risky decision making, invited keynote speaker.
- Colman, A. M., Pulford, B. D., & Pinto, D. G. (2016, 28 June). *Protocol analysis reveals promiscuous reasoning in common interest games*. Foundations of Utility and Risk (FUR 2016), 27–30 June 2016, Plenary Round Table discussion with Nick Chater, Rosemarie Nagel, and Robert Sugden on behavioural game theory, invited keynote speaker.
- Colman, A. M., Pulford, B. D., Kölle, F., & Loomes, G. (2015, 9–11 September). *Extending the investigation of different models of strategic thinking*. NIBS Coordination Workshop, University of Nottingham.
- Colman, A. M. (2015, 6–10 July). *Problems in strategic decision making*. Five lectures and five seminars delivered at the 22nd Summer School, New Bulgarian University Central and Eastern European Center for Cognitive Science, Sofia, Bulgaria.
- Colman, A. M., Pulford, B. D., Omtzigt, D., & al-Nowaihi, A. (2014, 12 December). *Learning to coordinate without awareness*. NIBS Coordination Workshop, University of Nottingham.
- Colman, A. M., Frosch, C. A., Pulford, B. D., & Krockow, E. (2014, 16 May). *Rationality in Centipede games*. Invited paper, Reasoning, Cognition and Life, A Conference in Honour of Professor Ken Manktelow, University of Wolverhampton.
- A. M., Pulford, B. D., Rose, J., & Lawrence, C. L. (2013, 23–25 October). *Team reasoning versus Nash Equilibrium: Experimental evidence*. Keynote paper, Symposium on Cooperative Reasoning, 3rd Conference of the European Network on Social Ontology Helsinki.
- Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2013, 12–14 September). *Explaining strategic coordination*. ESRC Network for Integrated Behavioural Science (NIBS), University of Nottingham.
- Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2013, 12 July). *Explaining strategic coordination*. 15th International Conference on Social Dilemmas, ETH Zürich.

- Colman, A. M., Pulford, B. D., & Lawrence, C. L. (2012, 17–18 December). *Explaining strategic coordination: Cognitive hierarchy theory, strong Stackelberg reasoning, and team reasoning*. Keynote paper, Conference on Theoretical and Empirical Aspects of Decision Making, Bristol.
- Colman, A. M. (2012, 20 March). *Sceptical and credulous interpretations of hypnosis*. Skeptics in the Pub, Leicester.
- Gold, N., Pulford, B., & Colman, A. M. (2012, 03 May). *Your money or your life: Varying the outcomes in trolley problems*. Keynote paper, Experiments on Ethical Dilemmas: An Interdisciplinary Workshop, University of London.
- Pulford, B., Gold, N., & Colman, A. M. (2012, 04 May). *Investigating the effects of framing in trolley problems*. Keynote paper, Experiments on Ethical Dilemmas: An Interdisciplinary Workshop, University of London.
- Pulford, B. D., Colman, A. M., Omtzigt, D., & al-Nowaihi, A. (2011, 23 August). *Cooperation without awareness and decisions from experience in minimal social situations*. SPUDM23: 23rd International Conference on Subjective Probability, Utility and Decision Making, London, UK.
- Colman, A. M., Browning, L., & Pulford, B. D. (2010, 20 October). *Spontaneous similarity bias in the evolution of cooperation*. Symposium on Cooperation and Conflict in Human and Animal Behaviour, Institute of Neuroscience, University of Newcastle.
- Colman, A. M. (2009, 23 October). *Minimal social situations: Mathematical modelling, experimental evidence, and Monte Carlo simulation*. Department of Computer Science, University of Leicester.
- Colman, A. M. (2008, 6 December). *Cooperation in deterministic and stochastic minimal social situations*. Paper presented at the British Psychological Society Mathematical, Statistical, and Computing Section annual conference, University of Leicester.
- Colman, A. M. (2008, 10 December). *The puzzle of payoff dominance*. Invited paper, London Judgment and Decision Making Group, University College London.
- Colman, A. M., Pulford, B. D., & Rose, J. (2008, 23–24 September). *Experimental evidence for team reasoning*. Keynote paper, Workshop on “Perspectives on the Theory of We-thinking” in honour of Michael Bacharach, University of Trento, Italy.
- Colman, A. M., & Browning, L. (2008, 2 April). *Evolution of cooperative turn-taking*. Experimental Psychology Society, Cambridge Scientific Meeting.
- Colman, A. M. (2007, 30 April). *Evolution of cooperation*. Café Scientifique, Nottingham.
- Colman, A. M. (2006, 10 July). *Evolution of cooperation*. Café Scientifique, Leeds.
- Colman, A. M. (2006, 17–20 July). *Measuring expectations*. ESRC Research Methods Festival, University of Oxford.
- Colman, A. M., & Pulford, B. D. (2006, 5–6 January). *Ambiguous games and strategic ambiguity aversion: Experimental evidence*. Paper presented at the Experimental Psychology Society London Meeting, University College, London.
- Colman, A. M., Pulford, B. D., & Rose, J. (2006, 15–18 June). *Collective rationality, team reasoning, and focal points*. Keynote paper presented to the 2nd International Conference on Business, Management and Economics, Yasar University, Cesme, Izmir, Turkey.
- Pulford, B. D., & Colman, A. M. (2006, July 10–12). *Confidence and communication in an E-FIT identification task*. Paper presented to the Language, Psychology and the Law Conference, University of Leicester.
- Colman, A. M., & Pulford, B. D. (2005, 5–8 August). *Ambiguous games and strategic ambiguity aversion*. Keynote paper presented at the International Conference of Cognitive Economics, New Bulgarian University, Sofia, Bulgaria.

- Colman, A. M., & Pulford, B. D., & Bolger, F. (2005, 2 April). *Asymmetric dominance and confidence in strategic interaction*. Paper presented at the British Psychological Society Quinquennial Conference, Manchester.
- Colman, A. M., & Pulford, B. D., & Bolger, F. (2005, 03 May). *Asymmetric dominance effects in dyadic games*. Paper presented at the Midlands Game Theory Workshop, Keele.
- Colman, A. M., Pulford, B. D., & Bolger, F. (2005, 1 July). *Asymmetric dominance effects in games*. Keynote paper presented at the ESRC International Symposium on Confidence in Interactive Decisions, University of Leicester.
- Colman, A. M., Pulford, B. D., & Bolger, F. (2005, 22–24 August). *Strategic ambiguity aversion*. Paper presented at the 20th Research Conference on Subjective Probability, Utility, and Decision Making (SPUDM20), Stockholm.
- Colman, A. M., & Pulford, B. D., & Bolger, F. (2004, 13 May). *Asymmetric dominance and confidence in mixed-motive dyadic games*. Paper presented at the Oxford Experimental Economics Workshop, University of Oxford.
- Colman, A. M., & Pulford, B. D., & Bolger, F. (2004, 30 June – 3 July). *Asymmetric dominance and confidence in mixed-motive dyadic games*. Paper presented at FUR XI: the 11th conference on the Foundations and Applications of Utility, Risk and Decision Theory, Paris.
- Colman, A. M. (2003, 1 July). *Cooperation without awareness*. Paper presented at the East Midlands Game Theory and Applications Workshop.
- Colman, A. M. (2003, 9–10 April). *Cooperation without awareness in the multi-person minimal social situation*. Paper presented at Teamwork: A Multi-Professional Workshop, St Catherine's College, Oxford.
- Colman, A. M. (2002, 30 June). *Non-standard rationality assumptions and psychological game theory*. Paper presented at the LOFT5: Logical Foundations of Game Theory conference, Turin, Italy.
- Colman, A. M., Park, J., & Stirk, J. A. (2001, 2–8 July). *Non-standard reasoning in games: Evidence for the Stackelberg heuristic*. Paper presented at the V Conference of the Society for the Advancement of Economic Theory, Ischia, Italy.
- Colman, A. M., & Park, J. (2001, 2–8 July). *Team reasoning: An experimental investigation*. Paper presented at the V Conference of the Society for the Advancement of Economic Theory, Ischia, Italy.
- Colman, A. M., & Park, J. (2001, 31 May). *Kantian team reasoning and other non-standard decision processes: Experimental evidence*. Paper presented at the Oxford experimental workshop, Oxford.
- Colman, A. M. (2001, 6 March). *Cooperation, trust and betrayal: Game theory and the impossibility of rational social interaction*. Inaugural Lecture delivered at the University of Leicester.
- Colman, A. M. (2000, 4–8 July). *Experimental games*. Keynote paper and three workshops presented at the Europäische Wissenschaftstage conference on Evolution of Cooperation and Communication, Steyr, Austria.
- Colman, A. M. (1998, 1–2 July). *Framing effects in Centipede games: An experimental investigation*. Paper presented at the ESRC conference on Economic Decision Making in Theory and Practice, Oxford.
- Colman, A. M. (1996, 23 July). *Rationality assumptions of game theory and the backward induction paradox*. Paper presented at the Rational Models of Cognition Conference, Warwick University.
- Colman, A. M. (1996, 16 November). *Roles of oddity in cognition, social judgment, and selection*. Paper presented at the workshop on Odd Ones Out: An Interdisciplinary Workshop, St Catherine's College, Oxford.

- Colman, A. M., & Stirk, J. (1996, 13 September). *Stackelberg thinking in mixed-motive games: An experimental investigation*. ESRC Economic Beliefs and Behaviour Networking Meeting, London.
- Colman, A. M., & Stirk, J. (1996, 15 May). *Heuristics in multiattribute decision making*. ESRC Economic Beliefs and Behaviour Networking Meeting, London.
- Colman, A. M. & Bacharach, M. (1995, 31 August–01 September). *Payoff dominance and the Stackelberg heuristic*. Paper delivered at the ESRC Economic Beliefs and Behaviour Conference, London.
- Colman, A. M. (1995, 28 June). *Payoff dominance and Stackelberg solubility*. ESRC Economic Beliefs and Behaviour Networking Meeting, London.
- Colman, A. M. (1994, 17–22 July). *Admissibility of psychological testimony in England, Northern Ireland, South Africa, and the United States*. Paper presented at the 23rd International Conference of Applied Psychology. Madrid.
- Colman, A. M. (1994, 15 October). *Body language*. Paper presented to the Institute of Personnel and Development Presentation Skills Workshop, Loughborough.
- Colman, A. M. (1994, 6 January). *Critical examination of the Turner rule*. Paper presented at the workshop on Psychological Models of Criminal Justice: Conflict and Challenge, Oxford.
- Colman, A. M., & Mackay, R. D. (1992, 25–27 March). *Legal issues surrounding the admissibility of expert psychological and psychiatric testimony*. Paper presented at the Second Annual Conference of the British Psychological Society Division of Criminological and Legal Psychology, Harrogate.
- Colman, A. M. (1991, 3 December). *Understanding crowd psychology*. Paper presented at the Centre for Public Order Crowdman Conference, Birmingham Exhibition Centre.
- Colman, A. M. (1990, 24 November). *Writing up*. Paper presented to the British Psychological Society Postgraduate Conference, Leicester.
- Colman, A. M. (1989, 22–24 September). *Television violence: Contemporary research*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Bristol.
- Colman, A. M. (1986, 26–28 September). *Fashion, familiarity, and the preference-feedback hypothesis*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Sussex.
- Colman, A. M. (1986, 13 November). *A sceptical view of ESP*. Loughborough University Students' Society, Loughborough.
- Colman, A. M. (1984, 7–8 April). *Computer simulation research methods*. Seminar presented at the Social Science Research Council / British Psychological Society Postgraduate Research Methods Workshop.
- Colman, A. M., & Hargreaves, D. J. (1983, 5–9 September). *Mere exposure and preference-feedback theory*. Paper presented at the International Conference on Psychology and the Arts, Cardiff.
- Colman, A. M. (1982, 24–26 September). *Familiarity and liking*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Sussex.
- Colman, A. M. (1982, 26–27 November). *Game theory and experimental games*. Paper presented to the Psychology Undergraduate Conference, University of Loughborough.
- Colman, A. M. (1981, 21–22 December). *Aesthetic preferences for first names and surnames*. British Psychological Society London Conference, London.
- Colman, A. M. (1978, 15–16 September). *Framing effects in experimental games*. Paper presented at the British Psychological Society Social Psychology Section Annual Conference, University of Cardiff.

Colman, A. M. (1972, 28 January). *Race differences in intelligence*. Paper presented at a workshop on Race, Intelligence and Education, University of Birmingham.

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### Seminar presentations

University of Nottingham Centre for Decision Research and Experimental Economics (CeDEx), 09 October 2013  
 University of East Anglia, Department of Economics, Colman, 22 May 2008  
 University of Newcastle Upon Tyne, Department of Psychology, 13 February 2003  
 University College London, Department of Psychology, 3 December 2002  
 Goldsmiths College London, Department of Psychology, 27 February 2002  
 University of Loughborough, Department of Psychology, 14 April, 1999  
 University of Wolverhampton, Department of Psychology, 25 March, 1999  
 Brunel University, Department of Psychology, 19 October 1998.  
 University College London, Department of Psychology, 29 April, 1998.  
 Goldsmiths College London, Department of Psychology, 09 April 1995  
 University of Sunderland, Department of Psychology, 03 November 1994  
 University of Oxford, Foundations of Decision Theory Workshop, 06 January 1994  
 University of Wolverhampton, Department of Psychology, 17 May 1993  
 Goldsmiths College London, Department of Psychology, 26 September 1992  
 University of Hull, Department of Psychology, 27 November 1990  
 University of Oxford, Foundations of Decision Theory Seminar, 07 May 1990.  
 International Convention Centre, Football Commanders' Training Seminar, 04 July 1990  
 Goldsmiths College London, Department of Psychology, 21 January 1988  
 Goldsmiths College London, Department of Psychology, 06 February 1986  
 University of Newcastle upon Tyne, Department of Psychology, 16 November 1982  
 University of Loughborough, Department of Psychology, 26 November 1982  
 Bedford College London, Department of Psychology, 01 March 1983  
 London School of Economics, Department of Social Psychology, 29 April, 1982  
 University of Keele, Department of Psychology, 11 February 1982  
 University of Newcastle upon Tyne, Department of Psychology, 26 January, 1982  
 University of Oxford, Department of Experimental Psychology, 22 January 1982  
 University of Bristol, Department of Psychology, 31 October 1978  
 University of Birmingham, Seminar debate with Hans J. Eysenck, 28 January 1972

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### Memberships and honorary positions

2014– Council member, Institute for Quantum Social and Cognitive Science (IQSCS)  
 2013–17 Programme Lead, Behavioural Decision Making, ESRC Research Center for the Study of Decisions under Risk and Ambiguity, University of Exeter  
 2013–17 ESRC Network for Integrated Behavioural Science (NIBS), Advisory Group Member  
 2008–11 University and College Union, departmental representative  
 2007– Association for Psychological Science, member  
 2007– Experimental Psychology Society, member  
 2004– Academy of Social Sciences, academician  
 1984– British Psychological Society, Fellow  
 2004– Oxford Centre for Higher Education Policy Studies, mediation panel member



- 1991–95 British Psychological Society Qualifying Examination, Registrar and Chief Examiner
- 1990–95 Committee for Conflict Intervention (South Africa), member
- 1990–95 British Psychological Society Standing Press Committee, member
- 1989–91 British Psychological Society Qualifying Examination, examiner
- 1984– American Psychological Association, international affiliate
- 1982–85 British Psychological Society Social Psychology Section, committee member
- 1977–81 British Psychological Society Council and Finance and General Purposes Committee, member
- 1977–81 British Psychological Society, Honorary Information Secretary
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### Consultancies

- 2004–05 Consultant, Channel 4 Television series: “The Nightmares Next Door”
- 2001–02 R. v. Sharon McCullough, Belfast Crown Court
- 1999–01 R. v. Gregory Fox, Belfast Crown Court
- 1996–98 CIA MediaLab (context effects on memory for TV advertisements)
- 1995–96 R. v. Abdul Haq, Court of Appeal
- 1994–95 R. v. Michael John Timmons and Others, Northern Ireland Appeal Court
- 1993–95 Advisory Editor, *The Social Science Encyclopedia* (2nd edition)
- 1993 BBC TV: “Rough Justice” television programme “Murder in Mind”
- 1992 Association of Chief Police Officers (ACPO): workshop on psychological aspects of crowd behaviour
- 1991 R. v. Loughran and Others, Belfast Crown Court
- 1989–90 Everards Brewery (Psychometrics)
- 1989–90 Marconi Command and Control Systems (Psychometrics)
- 1989–90 R. v. James Neeson and 5 Others, Belfast Crown Court
- 1990 R. v. John Kevin Meehan, Belfast Crown Court
- 1990 State v. Frans Mokgautsi & 55 Others (Leeuwfontein and Braklaagte Murder Trial), Supreme Court of Bophuthatswana, General Division
- 1990 State v. Phasha and 5 Others, Supreme Court of South Africa, Witwatersrand Local Division
- 1990 State v. Toka & Others, Supreme Court of South Africa, Witwatersrand Local Division
- 1990 Eagle Productions Ltd (Scientific Editor)
- 1989 State v. Gqeba and 5 Others (the Queenstown Six murder retrial), Supreme Court of South Africa, Eastern Cape Local Division
- 1989 R. v. R. J. Dornan and 7 Others, Belfast Crown Court
- 1989 R. v. David McConnell & Others, Belfast Crown Court
- 1989 R. v. McGuire and Murphy (the Casement Park corporals’ murder trial), Belfast Crown Court
- 1988 State v. Sibisi and 17 Others (the SARHWU murder trial), Supreme Court of South Africa, Witwatersrand Local Division
- 1985–87 Regular contributor, “Findings”, *New Society*
- 1986 BBC “Horizon” television programme, “Nice Guys Finish First”
- 1983–85 Editorial consultant, *The Social Science Encyclopaedia*
- 1983–84 Thames Television series, “All in the Mind”
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## Journal editing

- 2015 Guest editor with Briony D. Pulford of a special issue of the journal *Games* (Vol. 6, No. 6) devoted to “Psychological Aspects of Strategic Choice”
- 2005–06 Guest editor of a special issue of the *Journal of Economic Psychology* (Vol. 27, No. 3) devoted to research inspired by the Nobel laureate, Thomas C. Schelling.
- 2003– International Advisory Editorial Board member, *Society*
- 1986–90 Editorial Consultant, *British Journal of Social Psychology*
- 1983–86 Editorial Board Member, *British Journal of Social Psychology*
- 1983–84 Editor-in-Chief, *Current Psychology*
- 1981–83 Founder and Executive Editor, *Current Psychological Research* and *Current Psychological Reviews* (subsequently merged into *Current Psychology*)
- 1969–70 Editorial Advisory Board Member, *Psychologia Africana*

## Ad-hoc journal reviewing from 2000

- Acta Psychologica* (2007)
- American Economic Review* (2010)
- Applied Cognitive Psychology* (2000, 2002, 2005)
- Assessment* (2012)
- Behavioral and Brain Sciences* (2000, 2003, 2011)
- Canadian Journal of Experimental Psychology* (2008)
- Cognition* (2006, 2010, 2016)
- Cognitive Psychology* (2012, 2013, 2014)
- Cognitive Science* (2003)
- Community & Applied Social Psychology* (2000)
- Decision* (2013, 2014, 2015 twice)
- Economics and Philosophy* (2009)
- Frontiers in Psychology* (2015)
- Games* (2012, 2015)
- Games and Economic Behavior* (2015)
- Greek Journal of Economics* (2003)
- Intelligence* (2017)
- Journal of Applied Social Psychology* (2000)
- Journal of Broadcasting & Electronic Media* (2002)
- Journal of Economic Psychology* (2002, 2006, 2008, 2009)
- Journal of Experimental Education* (2012)
- Journal of Experimental Social Psychology* (2012)
- Journal of Theoretical Biology* (2000, 2005, 2008, 2012, 2013, 2014 twice, 2015 twice)
- Mathematical Problems in Engineering* (2014)
- Nature* (2000, 2002, 2004, 2005 twice, 2007 twice, 2009, 2010, 2014 twice)
- Nature Communications* (2011, 2014, 2015)
- Oxford Economic Papers* (2003, 2004)
- Perceptual and Motor Skills* (2003)
- Physica A* (2006)
- PLOS ONE* (2011, 2015 twice)
- Proceedings of the Royal Society of London B* (2000, 2012, 2013)
- Psychological Methods* (2012)
- Psychological Review* (2007 twice, 2008, 2009, 2013, 2017)

*Psychological Science* (2006)  
*Psychonomic Bulletin & Review* (2004, 2008)  
*Science* (2000, 2005)  
*Science Advances* (2016 twice)  
*Theory and Decision* (2005, 2011 twice)  
*Trends in Cognitive Sciences* (2004, 2007)

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### Refereeing and rapporteuring for grant-awarding bodies (from 2000)

Agence Nationale de la Recherche (ANR: National Research Agency of France), panel member: 2005–2009  
 Biotechnology and Biological Sciences Research Council (BBSRC): 2004, 2005  
 British Academy (BA): 2001, 2006, 2007, 2011  
 Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2011 (Excellence Initiative, Humanities and Social Sciences Second Wave Review Panel, Bonn)  
 Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2008, 2009, 2011  
 Deutsche Forschungsgemeinschaft (DFG: German Research Foundation): 2007 (Excellence Initiative, Humanities and Social Sciences Review Panel, Bad Honef)  
 Economic and Social Research Council (ESRC): 2001, 2003, 2004, 2005, 2006, 2008, 2010, 2011, 2012, 2013, 2014, 2016  
 ESRC/BBSRC/MRC: 2008 (Understanding Individual Behaviour Exploratory Networks UIB-EN Commissioning Panel, London)  
 Leverhulme Trust: 2001, 2005, 2012, 2014  
 Medical Research Council: 2011  
 National Research Foundation (NRF of South Africa): 2007, 2008  
 National Science Foundation (NSF, USA): 2008, 2009, 2017  
 Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO: Netherlands Organisation for Scientific Research): 2008, 2013, 2016  
 Nuffield Foundation: 2005, 2007, 2008  
 Romanian National Council for Research and Development (2012)  
 Social Sciences and Humanities Research Council of Canada: 2009, 2014  
 United States-Israel Binational Science Foundation (BSF) research evaluator: 2007–present  
 Wellcome Trust: 2010

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### External examining and assessing

2017	External Assessor, promotion application, University of Sussex
2016	External Assessor, professorial appointment, Nanyang Technological University Singapore
2016	External Examiner, PhD, Queen Mary University of London
2015	External Examiner, PhD, New Bulgarian University, Central and Eastern European Center for Cognitive Science
2007	External Examiner, PhD, London School of Economics and Political Science
2005–07	External Examiner, BSc Psychology, University of London Goldsmiths College
2000–04	External Examiner, BSc Psychology, Oxford Brookes University
2002	External Examiner, PhD, Oxford Brookes University
1998–00	External Examiner, BSc Psychology, University of Lincolnshire & Humberside
1989	External Examiner, PhD, London School of Economics and Political Science

- 1987–88 BA (Communication Studies), Sunderland Polytechnic (University of Sunderland)
- 1985–87 BA (Social Studies), Lanchester Polytechnic (Coventry University)
- 1984 PhD, University of Leeds
- 1984 PhD, University of Strathclyde
- 1983 PhD, University of Glasgow
- 1989 PhD, London School of Economics
- 1979–82 BA (Communication Studies), Sunderland Polytechnic (University of Sunderland)
- 1975–90 BA (Psychology), Nene College (University of Northampton)
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### Administrative duties

From 2001 to 2009, Director of Research for the School of Psychology, Chair of the Psychology Research Committee, member of the Psychology Resources Committee and Psychology Research Student Committee, and member of the Faculty of Medicine and Biological Sciences Research Committee. Acting Head of Department on several occasions. At different times, member of the Boards of the Faculties of Science, Arts, and Medicine and Biological Sciences. Admissions Tutor for 16 years (1984–2000). Non-professorial elected member of the University Senate 1999–1999, and professorial member, 2000–2005.

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### Postgraduate supervision

- Butcher, Fiona D. (current). How different levels of trust in autonomous entities may impact upon human decision making. (second supervisor)
- Krockow, Eva. (current). Cooperation in repeated interactions. (co-supervisor)
- Kastyak, Beata M. (2015). Applying Schelling's dynamic models of segregation to psychological decision making. (first supervisor 2007–2009)
- Rudloff, Daniela. (2012). Exploring perceptions of presentation formats: Antecedents and consequences. (second supervisor)
- Adler, Adrian. (2009). Erich Fromm's analytic social psychology: testing the relationships among cooperation, aggression and trait biophilia. (second supervisor)
- Tarrant, Carolyn C. (2006). Continuity, trust and cooperation: a game theory perspective on the GP-patient interaction. (first supervisor)
- Kerr, Lisa M. (2005). Predicting maternal mental health and pre-school child development in a high risk first pregnancy cohort that includes a nested preventative RCT. (first supervisor)
- Morrison Coulthard, Lisa J. (2005). Measuring service quality and relationship marketing in a paid membership organisation: The influence of cognitive factors. (first supervisor)
- Park, Jo. (2003). Team reasoning and cooperative decision making. (first supervisor)
- Corston, Rod. (1996). Electronic media messages: Interactive and receptive aspects. (first supervisor)
- Pulford, Briony D. (1996). Overconfidence in human judgement. (first supervisor)
- Sharp, Helen M. (1996). Women's expectations of childbirth and early motherhood: Their relation to preferred mothering orientation, subsequent experience, satisfaction and postpartum depression. (first supervisor)
- Norris, Claire E. (1992). Context effects on responses to advertisements. (first supervisor)
- Jones, Gareth G. (1986). Factors affecting escalation in auction games. (first supervisor)

Zukas, Miriam. (first supervisor, withdrew after appointment to a lectureship in Leeds)  
Castell, Kate. (1984). Responses to music. (second supervisor)  
Aitkenhead, Marilyn. (1980). Self-esteem and reactions to feedback: Theory, methodology,  
and empirical research. (first supervisor)  
Jintaganont, Pornpip. (1976). A cross-cultural study of moral beliefs and values. (first  
supervisor)

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### Current undergraduate teaching

PS3006: Cooperation, Conflict and Social Dilemmas  
PS3028: Judgment and Decision Making  
PS3000: Social Psychology  
PS2002: Social Psychology

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### Personal interests

Music (played piano and harpsichord for many years in the chamber group Musica Dolce)  
Puzzle solving (especially crosswords and chess problems)  
Genealogy and genetic genealogy  
Formerly, chess (played for Leicestershire a few times)  
Formerly, squash (played first string for the University and was awarded colours in 1980)

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